

Thomas R. Ward, MSc., PMP

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PROFILE

INTERNATIONAL BUSINESS COACH, TRANSFORMER, MANAGEMENT EXECUTIVE AND STRATEGIC FINANCIAL ECONOMIST

Clients: Financial Services and Commercial clients – **BNYMellon, World Bank Group, IMF**, UN-FAO; United States Agency for International Development (**USAID**); Millennium Challenge Corporation (MCC); Department of Defense (DoD) – Navy’s Nav8 and Bio Terrorism Task Force; Department of Homeland Security (DHS) - Infrastructure Security Compliance Division, Policy Division, and Customs & Border Protection; Department of Veteran Affairs (VA).

CORE COMPETENCIES:

- **Business Coach & Mentor**
- Regulatory Compliance
- **Emerging Markets Venture**
- Cost, Economic, Business Case Analysis; Evaluations; & EVM
- **Transformation, Performance Management, & Training**
- Gap, Risk, Financial, Portfolio & Governance Analysis
- **Program/Project Management & Evaluation - Enterprise PMO**
- **Risk Management & Trade**
- Project & Portfolio Management
- **IT Strategies/Methodologies**
- Requirements Gathering & Design
- **Business Development**
- Emergency & Post Conflict SME and Elections
- **Strategy & Policy Analysis**
- Client Relations Management
- **Finance, Budget, Anti-Corruption & Fund/Resource Management**
- **Knowledge Management & ITIL**
- Turn around
- **ICT / ERP / CRM System Implementation**
- Capture Planning & Proposal Development
- **Data Mining, Quality, Analysis & Data Warehouse**
- Strategic Planning/Forecasting
- **Relationship Building based on Client Service**

PROFESSIONAL EXPERIENCE

TW Consult

Executive Director – International & Corporate Financial Economic Strategist; Coach/Mentor and Transformer

1993-2006 & 2012-Present

PricewaterhouseCoopers (PwC), McLean, VA

Director – International Banking and Capital Markets practice

2010 - 2012

Trusted adviser to C-Suite private sector and government clients; delivered professional services for private sector, International Financial Institutions (**BNYMellon, and others**), International Development Organizations (**WBG, IMF, USAID/MCC, Global Fund**) and government clients. Performed Business Development activities including proposal development and provided subject matter expertise for multiple major full life-cycle systems, integration programs as well as ICT, Mobile and Cloud functional options.

- Managed full account development; responsible for creating and driver for the rebranding and rebuilding of the account, boosting revenue levels by over 100% across the following areas:
 - Private-Public Partnerships (CPI-Infrastructure & Healthcare), Strategy, Human Resources, Surveys and Assessments, Treasury, Mobil Banking/ICT, Controls, Finance, Project Investments, Anti-Corruption / Anti-Money Laundering, IT systems, Evaluations, Transformations, Organizational Efficiency/Effectiveness, and Business Development – cultivate and respondent for EOIs & RFPs. Lead Transform trainer. Financial regulation developments: D-F, Basel, CDR, etc.

Deloitte, Kabul Afghanistan

Master Specialist - Lead of Project Management Training

2010 - 2010

Lead trainer USAID Capacity Development 5 month short-term project for the reconstruction of Afghanistan’s civil service transformation and PM training

- Supervised team and lead for design and implementation (e.g. ‘train the trainers’) for Program and Project Management program training country-wide; Designed course syllabus including course descriptions, pre-requisites, and curriculum delivery driving Anti-Corruption and effective/efficient utilization of funds.
- Synthesized transition IT, drive business enhancement, and assessed trade/investment needs and challenges; and directed processes and budgeting, based on sound financial economic policies and regulations.
- Designed and built a Competitive Grants Scheme for efficient and effective Fund Management.
- Advised Civil Service’s financial and performance system.
- Founding member and motivation of the Mentoring Program and Business Analytics/Intelligence CoP.

ICF International, Fairfax, VA

2008 – 2009

Senior Technical Specialist / Advisor – Financial System Design

Streamlined and combined financial economic principles with systematic data to best derive a strategic vision and implementation baseline for a solid system implementation tracking performance. This includes championing transition, systems integration, resolution facilitation, evaluation, performance measurements and budgets/actuals for Department of Homeland Security:

- Designed, mapped, and built an integrated system for new stand up division for sustainable tracking of Finance, Budget and Performance metrics with a 100% reduction of errors, duplication of invoices, and strategic decisions.
- Led and standardized financial risk logic models and economic forecasting efforts.
- Coordinated and utilized cross cutting mix of Financial Economics, Strategy, Project Management, and Systems skills.

Booz Allen Hamilton, McLean, VA

2006 - 2008

Associate – Economic and Business Analytics cross matrix / sector practice

Ensured successful Business Transformations with Project Management and Risk Mitigation while leveraging knowledge of General Accounting Principles, FAR, and CAS Regulations:

- Instilled confidence and understanding of risk monitoring techniques and models for Capital Markets and Sovereign Wealth Funds, banking stress test preparations, trade & investment facilitation, and financial regulations developments – Basel, ECR.
- Completed and advised prior alignment of Business Process tied to policy and FAR and USAID regulations for the Global Acquisition System (GLAS) and Grants world-wide system implementation on site within the PMO.
- Diagnosed and formulated a FBI security and prevention model design.
- Investigated a DoD Program, Planning, Budget and Execution (PPBE) integration and tracking reviews through data and system deep dive review of the ERP/CRM implementation.
- Advocate, Strategy, Design, Build, and Implement fiscal landscape performance tracking systems. Grants management.
- Appraised and developed an integrated budget and acquisition tracking system through a SAP implementation alignment.
- Drove business development – EOI and RFP copy, development, and partnership facilitation.

The World Bank Group, Washington, DC

1997 - 2006

Corporate Strategist / ERP-SAP Global Implementation Champion (2000 – 2006)

Lead and developed mentoring program, and excelled through extensive engagements across the World Bank Group included strategy, project management, financial operations, project cost/benefits, the "Six Sigma" – organizational effectiveness and efficiency, budget/performance management, and transformation agenda.

- Advised senior management and facilitated implementation of new corporate policies for governance, financial, human resources, and operations. Creating of systems to assist in monitoring alignments across the World Bank's mission(s) strategies, budgets, trust funds, performance, risk scans, and policies to facilitate corporate governance of the results chain.
- Project management lead for a new Strategic Performance Contract system (SPC). The SPC tracks and records the inputs, outputs, plans, and 'SMART' performance indicators with linkages to SAP, PeopleSoft, and multiple other information systems for indicator scorecards.
- Analyzed policy options for structural harmonization, simplification of processes, functional architecture resulting in improved managerial effectiveness and efficiency. Administered financial and knowledge information systems to sustain business process, intelligence, requirements, integrity, multidimensional, OLAP environment, and documentation in mitigating performance risk. Championed full life cycle implementation transformation of SAP/BW from concept to operations.
- Integrated business intelligence, system, and strategy responsibilities expanded across multiple levels and across the Institution's mission, MDGs, corporate and operating levels through 6 Simple S's for Success. Championed global SAP/ERP implementation using PMP/ITIL training practices, responsible for program execution, control, team leadership, requirements, design and functional facilitation and scheduling, business modeling, governance, and cost analysis.
- Managed portfolio and implemented budget monitoring systems for country and sector team managers, and a corporate wide \$2 billion annual administration budget plus trust funds and grants. Forecasted and monitored annual budgets for the Treasury; Europe & Central Asia, and South Asia regions totaling \$250 million, and tracked over 85 investments with a portfolio value of \$5.7 billion.

International Financial Economist for Venture Capital Investment Operations/Projects (1997- 2000)

Drove structured financial investment projects throughout their full life cycles from Planning/Preparations (LEN) to Supervision (SPN) to Exit evaluations (ICR) driving financial and economic sustainability.

- Actively engaged in all phases of the investment project life cycle, including engagements, negotiations with government entities, budgeting, economic and financial cost benefit models, structure financing, financial management, supervision of procurement and disbursement, closure, and post evaluation impact & DIME assessments and comparative basis.
- Acted as contributing project member to assess, develop, implement and supervise multimillion dollar investment projects via international best practices, trade, and global development of Private-Public Partnerships in:
 - *Countries:* Armenia, Belarus, Bosnia, Bulgaria, Kazakhstan, Kyrgyz Republic, Romania, Russia, and Turkey.
 - *Investment sectors:* Agribusiness, Irrigation, Food Security, Land Reforms, Education, Banking Supervision and Finance, Competitive Grant Schemes, Disaster Management and Risk Management, e-Government, Assessment/Tax, Extension Services, Forestry, Governance, Democracy & Elections, Healthcare, Infrastructure, Knowledge Management, Oil and Gas, Open Data, Trade, as well as Small & Medium Enterprises (SME) development.
- Analyzed and developed systematic financial and operational risk models for decision-making based on SAP across the MDGs. Provided financial and operational data analysis from enterprise reporting systems to perform quantitative, comparative and gap analysis. Established automated budget monitoring systems for country and sector team managers to link approved spending with deliverables.
- Monitored macroeconomic indicators for the Chief, regional and country economists, country creditworthiness and Basel II.
- Assessed, conceptualized, and wrote underlining policy and regulations in support to legal covenants and project purposes.

Multiple International Consultancy National and International Assignments

1987 – 2004

Extensive engagements provided direct application experience to transitional economics studies, cultural sensitivity, and understanding to the power of diversity:

Louis Berger International, Inc., international engineering consulting firm - Washington, DC

- USAID evaluation mission team member to Kazakhstan and Kyrgyz Republic to assess the financial sector and banking supervision policy - Provided cost and economic analysis, policy papers, and coordination efforts for the World Bank, USAID, and USDA projects such as the \$1.3 billion Nam Theun 2 Dam in the Republic of Laos, (later approved for financing by the World Bank; and operational in 2010)

United Nations – Food & Agricultural Organization, Bulgaria

- Led an assessment mission of irrigation works and knowledge sharing. Advised on project design, economic analysis, and policy framework

Farmer-to-Farmer programs, multiple USAID related trade and business development programs, Russia

- Acting Director in Russia for a green field (\$5 million beef production plant) and Sales Manager for its agricultural import business financing through Citizens Network for Foreign Affairs
- Conducted field assessment on feasibility of the Moscow meat market and related agricultural enterprises, (became a key input for a \$1.2 million Overseas Private Investment Corporation loan that facilitated privatization, rural SME growth, and trade opportunities).
- Developed business plans for a farm re-organization project executed by Land O'Lakes, Inc., which led to future investments and SME growth.

United States Peace Corps Volunteer, Saratov and Rostov, Russia

- Promoted agribusiness development, trade, transition, taught business planning principles, and business English.
- Facilitated business center network email communications system across the former Soviet Republics.

Professional Photographer / Stringer

- Newsweek – 1990 Bush / Gorbechev Summit
- OMB – 1987 Reagan / Gorbechev Summit
- Reuters / AP – 1988 DNC and RNC conventions
- University of St. Thomas - 1987-88

Office of Management and Budget of President of the United States, Washington, DC

- Administrative Internship: correspondence organization, start up delegation.
- Commission startup coordination. Summit photographer.
- Budget Analyst for OMB's internal annual submission.

T. Ward, Business Coach, PMP

EDUCATION AND CERTIFICATIONS

London School of Economics – London, UK

Masters of Science: Political Economy of Transitions, International Business, 1995

University of St. Thomas – St. Paul, MN

Double Major: Bachelor of Arts, Business Economics & Ethics, 1988

Bachelor of Arts, Political Science, 1988

Association of Certified Anti-Money Laundering Specialists (ACAMS.org)

Certified Anti-Money Laundering Specialist, 2003

Project Management Institute (PMI.org)

Certified Project Management Professional (PMP), 2008 and a PMIwDC.org PMP lecturer/speaker

Languages: English - Native, Russian – Proficient.

Activities and Memberships: PMIWDC Project Management Professional (PMP); Risk Managers - GARP.org; community outreach—big brother; Alpha Phi Omega service fraternity – VP/Treasurer; volunteer with shelters and persons with disabilities; professional photographer; multiple LinkedIn groups, election judge, events and logistics including Presidential Advance.

Analytical Tools: CRM/ERP Systems and Knowledge Champion, Superuser, and Trainer; Costab, Crystal Ball, GLAS/JAMS, Factiva, Lotus Notes R5 designer, Microsoft Products, Momentum/ Phoenix, Lexis-Nexis, Open Systems, PeopleSoft, PRISM, SAP/Business Warehouse, BPRT-TM1, Strategic Performance Contracts system, SPSS, and Visual Basic6.0.

Trainings, Presentations, Publications: MSc Thesis – “Constraints of the Agriculture Sector to a Successful Transition of Central Europe”; “Trade and Capital Inflows to Sub-Saharan Africa: An Implication for Domestic Economy and Governance”; “Security: Effective Prevention”; Op/Eds –on Business Ethics and Community; Lead Transform trainer, and originator / trainer of mentoring series built on PMP and other methodologies – “Consultancy 101 – Your tools to Succeed”, “Efficient and Effective Transformation of Business Environment”, “Lessons for Your Successful ERP/CRM Integration”, “Business Analytics – Data Quality and Tools”, and “Managing the Gray”.

Thank you.

T. Ward, Business Coach, PMP

Dear Madam/Sir:

I seek to learn more about this exciting opportunity to apply my knowledge, skills, capabilities, and networks.

I connect business and networks, as a dynamic C Suite executive responsible for venture capital building partnerships, developing businesses, and delivering solutions including Commercial, Financial/Banking, Health, Agriculture, Governmental, NGO and Development entities. I am a globally seasoned transformational knowledge expert, who drives change, facilitation of issues and resolutions; and is an innovative resource with connectivity of experiences across organizations. My 15+ years of corporate strategy, financial economics, and Project Management is a base for better utilization of funds across entities, sectors, and PPP structures. My 9 years across the World Bank Group and others included building the first integrated financial/HR/operations system across the VPs; the experience has taught me to listen and learn to understand challenges through a multi-dimensional prism of experience, collaboration, and humility.

As a trusted advisor, director, and mentor I communicate and drive business for results that are sound in improving managerial and project management effectiveness and efficiency. I tactfully balance the business through risks. I combine financial economic principles with systematic data to best derive a strategic vision and implementation baseline for a solid system implementation, championing large projects and transformations, building collaborative teams; while addressing resolution facilitation, scope /proposal /negotiation /procurement /contract and cost requirements.

My PMP is cross functional with technical capabilities from leading and consulting leadership. With IT as a tool for transformations and knowledge, I have facilitated global ERP/ICT/KM/eBanking system implementations.

I built a mentoring series for lasting performance through successful and holistic transformations. The underlying drive to the series is about transformations building documentation, legal framework, audit-ability, systematically and a collaborative environment for the betterment of the institution's bottom line and growth capabilities. One demonstrative part of the series, "Managing the Gray," that supports my candidacy to drive differences across the program, processes and cycle. The series has been a base for many engagements ensuring successful transformations, as the entities work through its opportunities, changes and challenges. The series includes strategically thinking, risks; HR, business analytics and intelligence through systems, and more that can help prepare you and your clients to make lasting impacts ahead.

I lead as a corporate strategist, change agent and team instructor for project full cycle execution, regulation financial flows, risk management, and strategic budget and capital planning in global market space. I comprehend effective utilization of financial economic principles with systematic data approach to best derive a strategic vision and entrepreneurship. Via engagements with DoD, DHS, OMB, MCC, USAID, I understand US federal government financial regulations (FAR and others), policy as well as, budget FY and cycles in designing, building and implementation of systems to support such including OMB performance requirements and controls. With today's integrated global challenges, transition is a fact of life. I drive to ensure a holistic and sustainable approach to solutions in applying my knowledge and experience across multiple global transformations, system integrations, and strategic financial economic engagements with a long term relationship vision. Finally, I advise and advocate exploring capital options for the implementation of simple, effective, and innovative solutions for bottom-line results.

I look forward to learning more. Thank you, Tom

Thomas Ward, LSE MSc. Economics of Transitions; AML, KM, PMP, & Systems
International Business Coach, Mentor & Transformer - Strategic Financial Economist / Consultant
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"Managing the Gray" <http://www.pmiwdc.org/2012/07/tysons-corner-luncheons> part of a mentoring series
Turning Knowledge into Know-How > Knowledge and results through collaboration, Learn to Share, Share to Learn
in the spirit of 'Pay It Forward', pass it on ...