

Anton Nakaliuzhnyi

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Work experience

METINVEST HOLDING LLC, Donetsk, Ukraine

International vertically integrated mining and steel company with \$14.1bln. turnover

2011 – present

Senior Analyst, Technical Development

Responsible for technical strategy, M&A and investment opportunities development, product portfolio optimization. Main achievements:

- Engaged in development of corporate, product, and technological strategies of the Group, which resulted in \$6bln. investment programme
- Prepared investment project (\$35mln. CAPEX) for a new business unit
- Coordinated launch of product policy, its regular update, and use by sales, operations, and planning functions to increase \$7bln. products portfolio profitability
- Formulated and implemented strategy in construction sector, which led to launch of Ukrainian Steel Construction Centre in partnership with SCI, the UK to make steel a material of choice in Ukraine (\$130mln. exp. effect for Metinvest)
- Member of Metinvest talent pool

2009 – 2011

Analyst, Strategy and Business Development

Responsible for market research and industry analysis, study of options in new products development and M&A, aligning information liaison. Main achievements:

- Developed strategies for steel products (6 separate products with approx. \$6bln. turnover) and business units (in Ukraine, Europe)
- Evaluated M&A opportunities in Ukraine, Europe, and USA
- Conducted advanced research to identify Metinvest opportunities to expand into new products (3 products) and new markets (3 potential markets)
- Coordinated launch of marketing intranet portal, arranged its use, and update by global network of Metinvest

Education

2005 – 2010

Master's Degree with distinction, Economics, Donetsk National University
GMAT 720/800 - 94% (February, 2013), TOEFL iBT 104/120 (December, 2012)

Achievements

2011

Grant of the British Council for the victory in the Successful Motivation Letter competition

2010

Named as one of the best graduates of leading universities in the region

2009

Ivan Puliui Foundation scholarship for personal achievements

2009

Viktor Pinchuk Foundation scholarship for economic research

2009

Finalist of the national games in business simulation, a team captain

2008

The Donetsk Mayor scholarship for personal achievements

2006-2008

Winner of International and Republican scientific conferences (Russia, Ukraine)