

## FABRIZIO JACOBELLIS

Nationality: Italian | Date of Birth: 29<sup>th</sup> of July 1976

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### EXPERTISE

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Strong experience in the application of techniques and tools drawn from finance, economics and quantitative methods to inform public and private sector strategic, tactical and operational decision making process.

### WORKING EXPERIENCE

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#### Ernst & Young LLP | Economic Advisory | Senior Manager

**London - UK**  
2008 – Current

- Leading a 10 people team providing economic and quantitative analysis to both major multinational companies and Governments to inform strategic and policy decisions. Selected relevant experience:
- Macroeconomic analysis:
  - Leading and coordinating the macroeconomic analysis offering.
  - Macroeconomic analysis of the Greek economic crisis and its impact on the FMCG in order to inform the medium term strategic options and tactical decisions of a major soft beverage company. Presented and discussed the analysis to BU CFO and President for Europe & Asia (client example: Global Manufacturer in the NARTD sector with focus in the sparkling soft drinks).
  - Market scan analysis for emerging markets and mature economy market entry and investment based on key macroeconomic, socio-economic, and demographic metrics.
  - Developed and presented analysis to C-suites and senior executives around major macroeconomic themes in cooperation with the ITEM Club such as: Eurozone debt crisis, UK consumption outlook, UK export outlook in cooperation with the Confederation of British Industry.
  - Design and developed key marketing campaign (Capital Confidence Barometer) in cooperation with the E&Y senior leadership and supported to the content design of other major C-suites events.
- Customer analytics and econometric analysis:
  - Coordinating the econometrics offering
  - Led project to inform pricing and marketing strategies. Designed and developed pricing and promotion models to inform operating activities around pricing and promotions and product portfolio management for companies in the FMCG sector. Designed and developed demand forecasting models. Discussed and presented analysis to BU managers. (client example: Major Global Alcohol Manufacturer).
- Economic impact assessment:
  - Leading and coordinating the economic impact assessment offering.
  - Economic impact assessment of major infrastructure projects in UK and abroad, as well as assessing the impact of regulatory and fiscal changes across several sectors and industries.
- Public policy design and development:
  - Led three workstreams dealing with project prioritization and selection, sequencing and project performance reporting for a multibillion development programme in Libya. Designed, developed and implemented a tool and index for the project prioritization and selection and presented analysis and results to secretary of planning and finance, as well as top officials in the country.
  - Designed and developed labour market policy framework applying the tools and insights of behavioural economics.
- Government, retail and utilities sector:
  - Led econometric projects around demand forecasting, estimation and pricing as well as real assets portfolio allocation (confidential client).

#### The Johns Hopkins University | SAIS – Bologna Center | Adjunct Professor

**Bologna - Italy**  
2006 - Current

- Adjunct Professor in Corporate Finance, Microeconomics, Macroeconomics, Quantitative Methods for Economics, Econometrics and Statistics.

#### ENI Corporate University | Adjunct Professor

**Milan - Italy**  
2007 - Current

- Adjunct Professor in Corporate Finance, Microeconomics, and Macroeconomics.

#### University of Oxford | Balliol College | College Lecturer

**Oxford - UK**  
2007 - 2008

- College Lecturer in Economics (Balliol College)
- Tutor in Finance and Money and Banking

#### The Institute for International Economics (IIE) | Junior Economist

**Washington, DC - USA**  
2003 - 2004

- Worked with Edwin Truman, past undersecretary to the Treasury during the Clinton's Administration.
- Exchange rate analysis and forecast for the Dollar, Euro and Renminbi. Study of the equilibrium real exchange rate in the Euro area, and estimate of the impact of the distortions following the introduction of the Euro on EMU country competitiveness. Forecast of dollar future trend and adjustment of the trade imbalance.
- Monetary policy analysis for the G7 and emerging markets. Evaluation of monetary policy framework performance in terms of GDP, inflation and exchange rate stability, and analysis of the transmission mechanism in Europe and US.
- Macroeconomic policy coordination analysis among G7 countries. Study of the adjustment process in the US current account deficit and consequences for the US dollar. Short and medium term forecast for the US and European economy.
- Productivity analysis for Europe and US. Study of the differences and future trends.

- Assistant to Charles Pearson, chief of the economics department (DC Campus) and Mario Catalan, current economist at the International Monetary Fund.
- Research on real exchange rates and long run equilibrium real exchange rate values. Analysis of the impact of fiscal and monetary policy on the real exchange rate value and its hysteresis features.
- Research on short and long-term capital flows in industrial countries and emerging markets. Determinants, flow composition and economic consequences.

**IPSEN - Beaufour | Independent Consultant**

**Milan - Italy**  
Summer 2001

- Research and consultant activity in the pharma-economic sector. Pharmaceutical industry analysis, and competitors' strategy forecasting. Evaluation of generic drug policy impact on sector growth and whole economy. Company and R&D strategy analysis, and risk management for R&D company projects.

**AWARDS AND SCHOLARSHIPS**

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|---|-------------|
| - Excellence in Teaching Award – Johns Hopkins University, SAIS   | 2010 – 2011 |
| - Excellence in Teaching Award – Johns Hopkins University, SAIS   | 2007 – 2008 |
| - The Johns Hopkins University – SAIS, Bologna Center Scholarship | 2002 – 2003 |
| - Fulbright Scholarship   | 2001 – 2002 |
| - Invernizzi – Bocconi University Scholarship                     | 2000 – 2001 |

**EDUCATION**

**University of Oxford**

PhD in Economics

Concentration: *Macroeconomics and Econometrics*.

MPhil Thesis awarded with *distinction*

Expertise in economic modeling and econometric analysis.

**Oxford - UK**  
2004 - date

**The Johns Hopkins University | SAIS**

MA in International Economics and Finance | Degree awarded with *distinction*.

Concentration: *Finance*.

**Washington, DC - USA**  
2001 - 2003

**Bocconi University**

MA in Economics

**Milan - Italy**  
2000 - 2001

**London School of Economics**

Summer Courses in Advanced Econometrics.

**London - UK**  
Summer 2000

**LUISS – Management**

Course in Technical Analysis of Financial Markets.

**Rome - Italy**  
Spring 2000

**University of Bari**

BS Degree in Economics

Degree awarded with *Summa cum Laude*.

**Bari - Italy**  
1994 – 1998

**PUBLICATIONS**

- “*Adjustment to technology shocks in an asymmetric two sector DSGE model*”  
University of Oxford - Mimeo 2006.
- Cooperation in the preparation of several articles and publications:  
“*The Euro and prospects for policy coordination*” with Ted Truman - The Institute for International Economics 2004.  
“*Chasing dirty money: the fight against money laundering*” with Peter Reuter and Ted Truman - The Institute for International Economics 2004. “*The Years of Emerging Market Crises: A Review of Feldstein*” with John Williamson - Journal of Economic Literature, September 2004. “*Inflation targeting in the world economy*” with Ted Truman - The Institute for International Economics 2003.

**EXTRA CURRICULAR ACTIVITIES**

Writing and coordinating EY Thought Leadership Programs and Think Tanks.

Writing Op-Ed on various topics related to economic issues of interest for major Italian newspapers.

**SKILLS**

**Languages Skills:** Italian- Native Speaker | English - Fluent | French - Basic.

**Computer Skills:** Advanced knowledge of econometric software: **STATA**, **E-views**, and excellent knowledge of the **Microsoft Office** package. Basic knowledge of **SAS**.